

# USA COMPRESSION

**Earnings Presentation** 

Second Quarter 2025

# Forward-Looking Statements and Disclaimer

#### **Forward Looking Statements**

This presentation contains forward-looking statements related to the operations of the Partnership that are based on management's current expectations, estimates, and projections about its operations. You can identify many of these forward-looking statements by words such as "believe," "expect," "intend," "project," "anticipate," "estimate," "continue," "if," "outlook," "will," "could," "should," or similar words or the negatives thereof. You should consider these statements carefully because they discuss our plans, targets, strategies, prospects, and expectations concerning our business, operating results, financial condition, our ability to make distributions, and other similar matters. These statements are not guarantees of future performance and are subject to certain risks, uncertainties, and other factors, some of which are beyond our control and are difficult to predict. These include risks relating to changes in general economic conditions, including inflation, supply chain disruptions, or tariff impacts; changes in economic conditions of the crude oil and natural gas industries, including any impact from the ongoing military conflict involving Russia and Ukraine or the conflict in the Middle East; changes in the long-term supply of and demand for crude oil and natural gas; competitive conditions in our industry, including competition for employees in a tight labor market; our ability to realize the anticipated benefits of a shared services integration with Energy Transfer LP; changes in the availability and cost of capital, including changes to interest rates; renegotiation of material terms of customer contracts; actions taken by our customers, competitors, and third-party operators; and the factors set forth under the heading "Risk Factors" or included elsewhere that are incorporated by reference herein from our Annual Report on Form 10-K for the year ended December 31, 2024, and our Quarterly Report on Form 10-Q for the quarter ended March 31, 2025, each filed with the Securities and Exchange Commission; and if applicable, our other Quarterly Reports on Form 10-Q and our Current Reports on Form 8-K. As a result of such risks and others, our business, financial condition and results of operations could differ materially from what is expressed or forecasted in such forward-looking statements. Before you invest in our securities, you should be aware of such risks, and you should not place undue reliance on these forward-looking statements. Any forward-looking statement made by us in this presentation speaks only as of the date of this presentation. Unpredictable or unknown factors not discussed herein also could have material adverse effects on forward-looking statements. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Additionally, information regarding the conversion of 100% of the Partnership's remaining Series A Preferred Units ("Preferred Units") is for illustrative purposes only. As of August 1, 2025, 420,000 of the 500,000 Preferred Units have been converted to Common Units.

#### **Industry & Market Data**

The market data and certain other statistical information used throughout this presentation are based on independent industry publications, government publications or other published independent sources. Although we believe these third-party sources are reliable as of their respective dates, we have not independently verified the accuracy or completeness of this information. Some data is also based on our good faith estimates and our management's understanding of industry conditions. The industry in which we operate is subject to a high degree of uncertainty and risk due to a variety of factors. These and other factors could cause results to differ materially from those expressed in these publications.

#### **Intellectual Property**

This presentation contains trademarks, trade names and service marks of other companies, which are the property of their respective owners. We do not intend our use or display of other parties' trademarks, trade names or service marks to imply, and such use or display should not be construed to imply, a relationship with, or endorsement or sponsorship of us by, these other parties.



# **Second Quarter 2025 Highlights**

### **Operational and Financial Results**

Average revenuegenerating HP

**3.55** MM

1% Y-o-Y

Record \$ per revenuegenerating HP

\$21.31

5% Y-o-Y

Record Revenues

**\$250.1** MM

7% Y-o-Y

Adjusted EBITDA<sup>1</sup>

\$149.5 MM

4% Y-o-Y

## **Highlights**

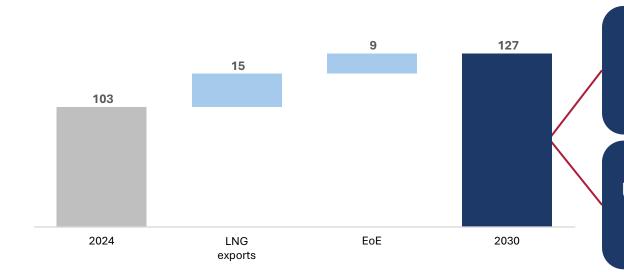
- Continued strong business execution with total utilization at 94% and large horsepower at 98%<sup>2</sup>
- Pricing continues at record levels
- Ample distribution coverage of 1.40x<sup>1</sup>
- Leverage ratio remains near 4.0x
- 100,000 Preferred Units converted into ~5 million Common Units

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<sup>&</sup>lt;sup>1</sup> Adjusted EBITDA and DCF Coverage Ratio are Non-GAAP measures. See appendix for reconciliations to the comparable GAAP measures, and information on the calculation of these non-GAAP measures. Non-GAAP measures may not be comparable to similarly titled measures of other companies.

<sup>&</sup>lt;sup>2</sup> As of June 30, 2025. Large horsepower is defined as compression units 1,000 horsepower or greater.

### USAC is Well Positioned to Benefit from Natural Gas Demand Growth



#### **Projected U.S. Gas Demand (bcf/d)**

A marked increase in U.S. natural gas demand is projected primarily from increased LNG exports and the electrification of everything ("EoE")

#### Northeast Market Leader

USAC's leading market position in the Northeast is expected to benefit from in-basin EoE growth that is not constrained by pipeline takeaway capacity

>60%

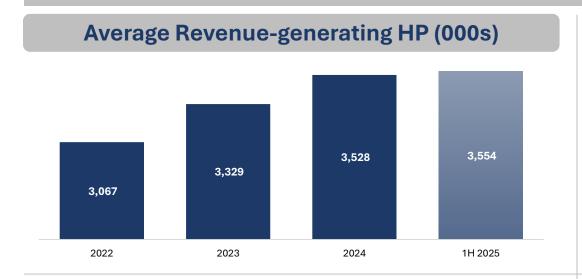
USAC's active fleet that is within the Permian and along the Gulf Coast, the regions expected to benefit most from increased exports

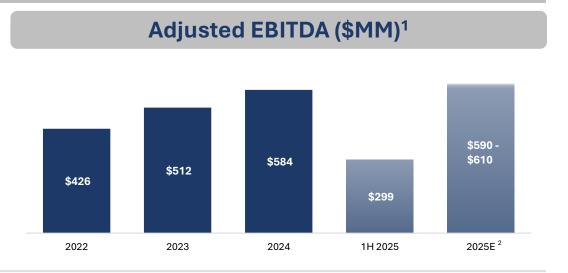
~3.3MM

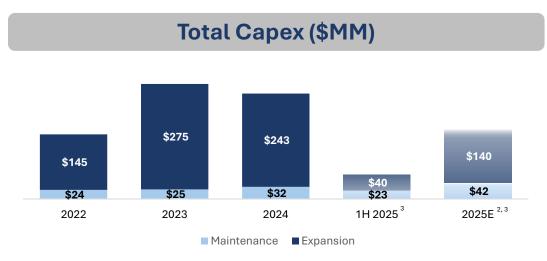
Projected amount of additional contract compression HP capacity required to meet the incremental U.S. natural gas demand



# **Operational and Financial Performance**









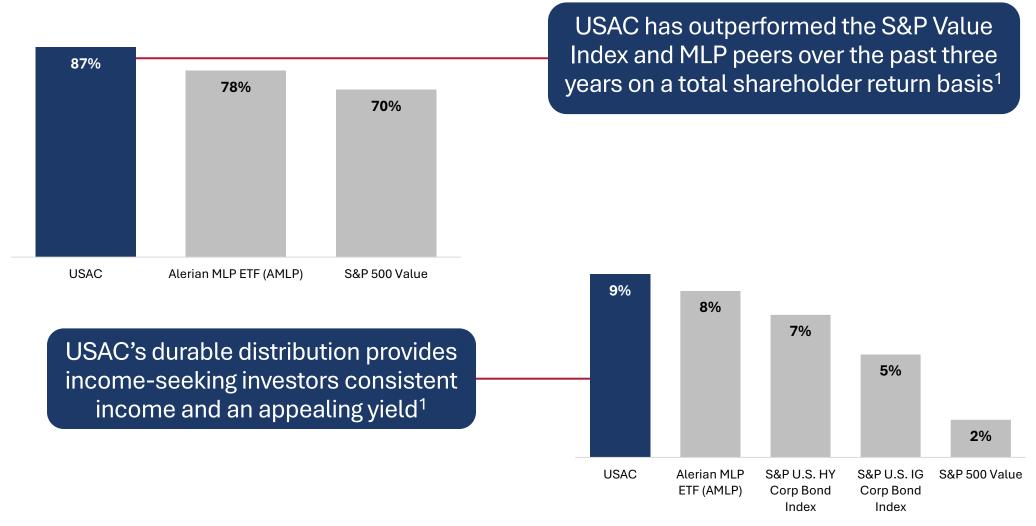
<sup>&</sup>lt;sup>1</sup>Adjusted EBITDA and DCF are Non-GAAP measures. See appendix for reconciliations to the comparable GAAP measures, and information on the calculation of these non-GAAP measures. Non-GAAP measures may not be comparable to similarly titled measures of other companies.



<sup>&</sup>lt;sup>2</sup> Represents 2025 Adjusted EBITDA, 2025 Capex, and 2025 DCF guidance.

<sup>&</sup>lt;sup>3</sup> Expansion capital expenditures for the first half of 2025 and full year 2025 guidance include approximately \$8 million and \$21 million, respectively, of other business support capital that includes vehicles, tools, and IT infrastructure.

# **History of Strong and Consistent Returns to Unitholders**





# Appendix



#### Preferred Unitholder Partial Conversions of Preferred Units

- As of June 30, 2025, EIG Veteran Equity Aggregator, L.P. and FS Specialty Lending Fund (collectively "EIG") has converted 420,000 Series A Perpetual Preferred Units (the "Preferred Units") of the Partnership into Common Units representing limited partner interests in the Partnership (the "Conversions")
- The Conversions represent 84% (eighty-four percent) of EIG's Preferred Units
- Prior to the Conversions, EIG held 500,000 Preferred Units
- Following the Conversions, EIG holds 80,000 Preferred Units
- The preferred to common conversion price is \$20.0115/common unit, with each Preferred Unit having a liquidation value of \$1,000
- The Preferred Unit coupon rate is 9.75%
- USAC provides the following illustrative summary to provide stakeholders with the potential pro-forma impact to financial metrics if the remaining Preferred Units were to be converted

The Conversions of 84% of Preferred to Common Units has minimal impact on USAC's financial metrics



# **Illustrative Example of Potential Preferred Unit Conversions**

The potential conversion of 100% has minimal impact on the financial position of USAC

	Three Months Ended June 30, 2025						
	As Reported			Pro Forma <sup>3</sup>			
(\$ in thousands)		84% Converted		100% Assumption⁴			
Distributable Cash Flow ("DCF") <sup>1</sup>	\$	89,926	\$	89,926			
Pro Forma increase upon Preferred Unit Conversion		-		1,950			
DCF	\$	89,926	\$	91,876			
Division ( DOFO - D. 1.2		0.4.400	Φ.	0.4.400			
Distributions for DCF Coverage Ratio 1,2	\$	64,409	\$	64,409			
Pro Forma increase upon Preferred Unit Conversion		-		2,099			
Distributions for DCF Coverage Ratio	\$	64,409	\$	66,508			
DCF Coverage Ratio		1.40x		1.38x			

#### **Conversions of the Preferred Units:**

- Enhances common unitholder liquidity
- Slight increase to total distributions, approximately \$149,000 per quarter if remaining Preferred Units were to be converted
- Modestly reduces Distributable Cash Flow Coverage Ratio

<sup>&</sup>lt;sup>3</sup> Information used herein that is qualified as "pro forma" is presented on an illustrative basis assuming 100% of the remaining 80,000 Series A Preferred Units were converted to Common Units as of July 28, 2025, the second quarter 2025 distribution record date, in accordance with the Partnership's Second Amended and Restated Agreement of Limited Partnership.

<sup>4</sup> Information presented herein is for illustrative purposes only.



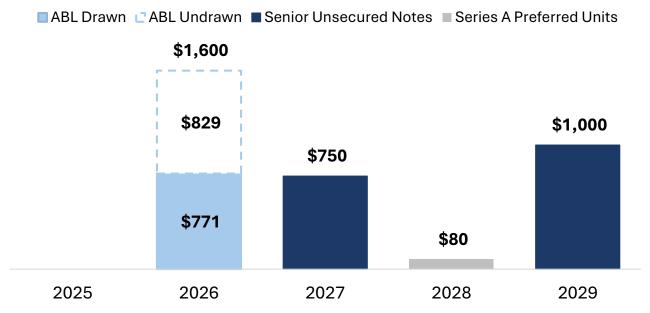
<sup>&</sup>lt;sup>1</sup>DCF and DCF Coverage Ratio are Non-GAAP measures. See appendix for reconciliations to the comparable GAAP measures, and information on the calculation of these non-GAAP measures. Non-GAAP measures may not be comparable to similarly titled measures of other companies.

 $<sup>^2 \,</sup> Represents \, distributions \, to \, the \, holders \, of \, the \, Partnership's \, common \, units \, as \, of \, the \, second \, quarter \, 2025 \, distribution \, record \, d \, ate.$ 

# **Capital Structure**

- \$100MM Series A Preferred Units were converted into Common Units in June 2025
- \$420MM of \$500MM Series A Preferred Units have been converted into Common Units in total
- Moody's upgraded corporate and unsecured debt rating in February 2025
- No maturities until December 2026

#### Maturity Profile (in millions)<sup>1</sup>



#### **Ratings Summary**

	Moody's	S&P	Fitch
Corporate Rating	ВаЗ	B+	ВВ
Unsecured	B1	B+	ВВ
Outlook	Stable	Stable	Stable



# **Non-GAAP Reconciliations**

#### **Adjusted gross margin and Adjusted EBITDA**

	20	2024						
\$in thousands	Q2	Q1		Q2				
Total revenues	\$ 250,125	\$	245,234	\$	235,313			
Cost of operations, exclusive of depreciation								
and amortization	(86,499) (81,618)				(78,162)			
Depreciation and amortization	 (70,841) (70,393)				(65,313)			
Gross margin	\$ \$ 92,785 \$ 93			\$	91,838			
Depreciation and amortization	 70,841	70,393	65,313					
Adjusted gross margin	\$ 163,626 \$		\$ 163,616		157,151			
Netincome	\$ 28,559	\$	20,512	\$	31,238			
Interest expense, net	47,674		47,369		48,828			
Depreciation and amortization	70,841	70,393	65,313					
Income tax expense	 391		1,535		463			
EBITDA	\$ 147,465	\$	139,809	\$	145,842			
Unit-based compensation expense (benefit)	(1,736)		3,384	562				
Transaction expenses					63			
Severance charges and other employee costs	472		1,351		44			
Loss (gain) on disposition of assets	39		1,325		(18)			
Gain on derivative instrument	_		_		(3,131)			
Impairment of assets	 3,242		3,645	311				
Adjusted EBITDA	\$ 149,482	\$	149,514	\$	143,673			
Interest expense, net	(47,674)		(47,369)		(48,828)			
Non-cash interest expense	2,231		2,241		2,257			
Income tax expense	(391) (1,535)				(463)			
Transaction expenses					(63)			
Severance charges and other employee costs	(472) (1,351)				(44)			
Cash received on derivative instrument	_		_		2,466			
Other	(39)		85	37				
Changes in operating assets and liabilities	 21,107		(46,934)	(2,294)				
Net cash provided by operating activities	\$ 124,244	\$	54,651	\$	96,741			

#### Distributable Cash Flow and Distributable Cash Flow Coverage

		20		2024				
\$in thousands	Q2 Q1					Q2		
Net income	\$	28,559	\$	20,512	\$	31,238		
Non-cash interest expense		2,231		2,241		2,257		
Depreciation and amortization		70,841		70,393		65,313		
Non-cash income tax expense (benefit)	(39)			85		37		
Unit-based compensation expense (benefit)	(1,736)			3,384		562		
Transaction expenses		_		_	63			
Severance charges and other employee costs		472	1,351	44				
Other		_		1,000		_		
Loss (gain) on disposition of assets		39		1,325	(18)			
Change in fair value of derivative instrument		_		_	(665)			
Impairment of assets		3,242		3,645	311			
Distributions on Preferred Units		(1,950)		(4,388)	(4,387)			
Maintenance capital expenditures		(11,733)		(10,853)		(8,892)		
Distributable Cash Flow	\$	89,926	\$	88,695	\$	85,863		
Maintenance capital expenditures		11,733		10,853		8,892		
Transaction expenses		_		_		(63)		
Severance charges and other employee costs		(472)		(1,351)		(44)		
Distributions on Preferred Units		1,950		4,388		4,387		
Other		_		(1,000)		_		
Changes in operating assets and liabilities		21,107		(46,934)		(2,294)		
Net cash provided by operating activities	\$	124,244	\$	54,651	\$	96,741		
Distributable Cash Flow	\$	89,926	\$	88,695	\$	85,863		
Distributions for Distributable Cash Flow Coverage Ratio	\$	64,409	\$	61,731	\$	61,429		
Distributable Cash Flow Coverage Ratio		1.40x	I	1.44x		1.40x		



<sup>&</sup>lt;sup>1</sup> Q2 2025 DCF Coverage Ratio includes the effects of the \$100 million conversion of Series A Preferred Units into Common Units. \$80 million remains outstanding on the Series A Preferred Units.

# **Non-GAAP Reconciliations**

#### **Adjusted EBITDA**

		Years Ended December 31,						
		2024		2023		2022		
Netincome	\$	99,575	\$	68,268	\$	30,318		
Interest expense, net		193,471		169,924		138,050		
Depreciation and amortization		264,756		246,096		236,677		
Income tax expense		2,231		1,365		1,016		
EBITDA	\$	560,033	\$	485,653	\$	406,061		
Unit-based compensation expense		16,552		22,169		15,894		
Transaction expenses		133		46		27		
Severance charges and other employee costs		2,430		841	982			
Loss (gain) on disposition of assets		4,939		(1,667)	1,527			
Loss on extinguishment of debt	4,966			_		_		
Gain on derivative instrument		(5,684)		(7,449)		_		
Impairment of assets		913		12,346	1,487			
Adjusted EBITDA	\$	584,282	\$	511,939	\$	425,978		
Interest expense, net		(193,471)		(169,924)		(138,050)		
Non-cash interest expense		8,748		7,279	7,265			
Income tax expense		(2,231)		(1,365)	(1,016)			
Transaction expenses		(133)		(46)		(27)		
Severance charges and other employee costs		(2,430)	(841)			(982)		
Cash received on derivative instrument		6,888		6,245		_		
Other		1,204		1,448		(851)		
Changes in operating assets and liabilities		(61,523)		(82,850)		(31,727)		
Net cash provided by operating activities	\$	341,334	\$	271,885	\$	260,590		

#### Distributable Cash Flow and Distributable Cash Flow Coverage

	Years Ended December 31,					r 31,
\$in thousands		2024		2023		2022
Netincome	\$	99,575	\$	68,268	\$	30,318
Non-cash interest expense		8,748		7,279		7,265
Depreciation and amortization		264,756		246,096		236,677
Non-cash income tax expense (benefit)		574		(52)		(151)
Unit-based compensation expense		16,552		22,169		15,894
Transaction expenses		133		46		27
Severance charges and other employee costs		2,430		841		982
Loss on disposition of assets		4,939		(1,667)		1,527
Loss on extinguishment of debt		4,966		_		_
Change in fair value of derivative instrument		1,204		(1,204)		_
Impairment of assets		913		12,346		1,487
Distributions on Preferred Units		(17,550)		(47,775)		(48,750)
Maintenance capital expenditures		(31,923)		(25,234)		(23,777)
Distributable Cash Flow	\$	355,317	\$	281,113	\$	221,499
Maintenance capital expenditures		31,923		25,234		23,777
Transaction expenses		(133)		(46)		(27)
Severance charges and other employee costs		(2,430)		(841)		(982)
Distributions on Preferred Units		17,550		47,775		48,750
Other		630		1,500		(700)
Changes in operating assets and liabilities		(61,523)		(82,850)		(31,727)
Net cash provided by operating activities	\$	341,334	\$	271,885	\$	260,590
Distributable Cash Flow	\$	355,317	\$	281,113	\$	221,499
Distributions for Distributable Cash Flow Coverage Ratio	\$	245,990	\$	208,856	\$	205,559
Distributable Cash Flow Coverage Ratio		1.44x		1.35x		1.08x



# Non-GAAP Reconciliation for Illustrative Preferred Unit Example

	Three Months Ended June 30, 2025						
	As	Reported	P	Pro Forma <sup>2</sup>			
\$ in thousands	84%	Converted	100%	% Assumption <sup>3</sup>			
Net income	\$ 28,559		\$	28,559			
Non-cash interest expense		2,231		2,231			
Depreciation and amortization		70,841		70,841			
Non-cash income tax benefit		(39)		(39)			
Unit-based compensation benefit		(1,736)	(1,73				
Severance charges and other employee costs		472		472			
Loss on disposition of assets	39			39			
Impairment of assets	3,242			3,242			
Distributions on Preferred Units	(1,950)			_			
Maintenance capital expenditures	(11,733)			(11,733)			
Distributable Cash Flow	\$	89,926	\$	91,876			
Maintenance capital expenditures		11,733		11,733			
Severance charges and other employee costs		(472)		(472)			
Distributions on Preferred Units		1,950		_			
Changes in operating assets and liabilities		21,107		21,107			
Net cash provided by operating activities	\$	\$ 124,244		124,244			
Distributions for DCF Coverage Ratio <sup>1</sup>	\$	64,409	\$	66,508			
Distributable Cash Flow Coverage Ratio	1.40x			1.38x			



<sup>&</sup>lt;sup>1</sup>Represents distributions to the holders of the Partnership's common units as of the second quarter 2025 distribution record date.

<sup>&</sup>lt;sup>2</sup>Information used herein that is qualified as "pro forma" is presented on an illustrative basis assuming 100% of the remaining 80,000 Series A Preferred Units were converted to Common Units as of July 28, 2025, the second quarter 2025 distribution record date, in accordance with the Partnership's Second Amended and Restated Agreement of Limited Partnership.

<sup>&</sup>lt;sup>3</sup> Information presented herein is for illustrative purposes only.

# **Basis of Presentation; Explanation of Non-GAAP Financial Measures**

This presentation includes the non-U.S. generally accepted accounting principles ("non-GAAP") financial measures, which may include Adjusted gross margin, Adjusted EBITDA, Distributable Cash Flow, and Distributable Cash Flow Coverage Ratio.

Adjusted gross margin, a non-GAAP measure, is defined as revenue less cost of operations, exclusive of depreciation and amortization expense. Management believes that Adjusted gross margin is useful to investors as a supplemental measure of the Partnership's operating profitability. Adjusted gross margin primarily is impacted by the pricing trends for service operations and cost of operations, including labor rates for service technicians, volume and per-unit costs for lubricant oils, quantity and pricing of routine preventative maintenance on compression units, and property tax rates on compression units.

EBITDA, a non-GAAP measure, is defined as net income (loss) before net interest expense, depreciation and amortization expense, and income tax expense (benefit). Adjusted EBITDA, also a non-GAAP measure, is defined as EBITDA plus impairment of assets, impairment of goodwill, interest income on capital leases, unit-based compensation expense (benefit), severance charges and other employee costs, certain transaction expenses, loss (gain) on disposition of assets, loss on extinguishment of debt, loss (gain) on derivative instrument, and other. The Partnership's management views Adjusted EBITDA as one of its primary tools, to assess: (i) the financial performance of the Partnership's assets without regard to the impact of financing methods, capital structure, or the historical cost basis of the Partnership's assets; (ii) the viability of capital expenditure projects and the overall rates of return on alternative investment opportunities; (iii) the ability of the Partnership's assets to generate cash sufficient to make debt payments and pay distributions; and (iv) the Partnership's operating performance as compared to those of other companies in its industry without regard to the impact of financing methods and capital structure. The Partnership believes that Adjusted EBITDA provides useful information to investors because, when viewed in conjunction with GAAP results and the accompanying reconciliations, it may provide a more complete assessment of the Partnership's performance compared to considering solely GAAP results.

Distributable Cash Flow, a non-GAAP measure, is defined as net income (loss) plus non-cash interest expense, non-cash income tax expense (benefit), depreciation and amortization expense, unit-based compensation expense (benefit), impairment of assets, impairment of goodwill, certain transaction expenses, severance charges and other employee costs, loss (gain) on disposition of assets, loss on extinguishment of debt, change in fair value of derivative instrument, proceeds from insurance recovery, and other, less distributions on the Partnership's Series A Preferred Units ("Preferred Units"), and maintenance capital expenditures. The Partnership's management believes Distributable Cash Flow is an important measure of operating performance because it allows management, investors, and others to compare the cash flows that the Partnership generates (after distributions on the Partnership's Preferred Units but prior to any retained cash reserves established by the Partnership's general partner and the effect of the Distribution Reinvestment Plan ("DRIP")) to the cash distributions that the Partnership expects to pay its common unitholders.

See previous slides for, as applicable, gross margin reconciled to Adjusted gross margin, Adjusted EBITDA reconciled to net income (loss) and net cash provided by operating activities, and net income (loss) reconciled to Distributable Cash Flow.

This presentation also contains a forward-looking estimate of Adjusted EBITDA and Distributable Cash Flow projected to be generated by the Partnership for its 2025 fiscal year. The Partnership is unable to reconcile projected Adjusted EBITDA and Distributable Cash Flow to projected net income (loss) and projected net cash provided by operating activities, the most comparable financial measures calculated in accordance with GAAP because components of the required calculations cannot be reasonably estimated, such as changes to current assets and liabilities, unknown future events, and estimating certain future GAAP measures. The inability to project certain components of the calculation would significantly affect the accuracy of the reconciliations.

Adjusted gross margin, Adjusted EBITDA, and Distributable Cash Flow should not be considered an alternative to, or more meaningful than, gross margin, net income (loss), operating income, cash flows from operating activities, or any other measure presented in accordance with GAAP. Moreover, Adjusted gross margin, Adjusted EBITDA, and Distributable Cash Flow as presented may not be comparable to similarly titled measures of other companies.

The Partnership believes that external users of its financial statements benefit from having access to the same financial measures that management uses to evaluate the results of the Partnership's business.

Distributable Cash Flow Coverage Ratio, a non-GAAP measure, is defined as Distributable Cash Flow divided by distributions declared to common unitholders in respect of such period. Management believes Distributable Cash Flow Coverage Ratio is an important measure of operating performance because it permits management, investors, and others to assess the Partnership's ability to pay distributions to common unitholders out of the cash flows that the Partnership generates. The Partnership's Distributable Cash Flow Coverage Ratio as presented may not be comparable to similarly titled measures of other companies.

